### Dynamic Communities in Referral Networks

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Based on Dynamic Communities in Referral Networks. In Web intelligence and agent system: An international journal, (2003) 105-116. P. Yolum and M.P. Singh



# Outline

- Definitions of Community
- Understanding Communities
- Technical Framework
- Results
- Discussion

# **Definitions of Community**

## Sociology

- Comes from social network analysis in sociology
- Vertices ->people, edges-> the social relationships

### Static link analysis

- The vertices are pages and the edges are hyperlinks
- The edges are unlabeled and do not change.

### Referrals and adaptivity

- Vertices -> agents, edges -> the neighborhood relation
- A system of interacting agent->an evolving social network

# Understanding communities

### Potential applications

- Endogenous
- Exogenous

### Link-based communities

- HITS
  - fans
  - centers

# Understanding communities(cont.)

### Link-based communities

- Limitations
  - Without semantics
  - Co-citation, participants are not aware of each other
  - Structures may not be sufficient to represent communities
  - Be discovered in a central manner, it violating the privacy of participants

#### Referral-based communities

- Natural advantages
  - Annotate links
  - Referrals are generated dynamically

# **Technical Framework**

#### Abstract Protocol

- Agent intention: look for specified service
- Expertise: quality of the services they provide
- Sociability: quality of the referrals they provide
- Acquaintance neighbor

### Applicable domains

- Commerce
  - Service providers are distinct from the service consumers
  - Consumer's expertise does not get better, while they can judge the quality.
- Knowledge manager system
  - Consumers improve their expertise over time
  - Agent wont ask a question whose answer it already knows

# Technical Framework(Cont.)

#### Evaluation architecture

- 400 agents, 5% service providers
- Query agents: generate query and send to a subset of its neighbors, receive answers/referrals, ask referred agents
- Answer agents: answer a query or answer a referral
- Update mechanism:
  - Good answer-> the expertise of answering agent and the sociability of the referral agent are increased.
  - Bad answer-> the corresponding values are decreased
  - Each agent have a chance to choose new neighbors from among its acquaintances after a certain interval.
  - The number of neighbor is limited, so the agent must drop some neighbors when adding new neighbors

# Results

#### One-size doesn't fit all

- Run HITS algorithm to generate bipartite communities
- Number of good answers: more good answer from referral network
- Authorities chosen by others may not serve the needs of every agents

### Referral community mining

- Communities may not have clear boundaries
  - The approach is based on their level of membership
- Strength of links matter
- PageRank calculation
  - Each agent distributes its sociability rank based on the sociability weights on the edge

# Results(Cont.)

#### Correlation

- Bipartite community vs. referral community
- The top n agents from ranking is taken for comparison
- Correlations values varying from –0.3 to –0.9
- The ranking of the two communities do not agree

### Utility

- Capability: resemble cosine similarity but also take into account the magnitude of the expertise vector (Eq. 4)
- Utility: how easily an agent can access information it needs (Eq. 5)
- Most referral communities yield higher utility than bipartite community

# Discussion

#### Related work

- MIND, the earliest agent-based referral system
- ReferralWeb by Kautz et al.
- Referral network in scientific collaborations

#### Benefits to our work

- Endogenous valuation of the interactions
- Multi-dimensional vectors
- Two-level relations: acquaintance-neighbor
- Interactions-based link-analysis
- Some details are not presented in the paper
- Dynamical evolution of agent service network